

A Consumer Guide to Choosing a Building Contractor

Hello,

We've all heard the horror stories about building and remodeling contractors who run don't finish the job or do it poorly or overcharge, and one way or another leave the customer very dissatisfied. It is important, and relatively easy, to protect yourself – or your parents and grandparents – from being conned by a contractor.

The process of building a home or doing home repairs and improvements is complex and detailed, involving many decisions, products, processes and personnel. You don't have to know how to build or remodel yourself, you just need to **know which questions to ask ... and ask them!** Then, when you are teamed with a reputable contractor that you can trust and have confidence in, you will be extremely satisfied with your new or remodeled home.

Here are questions to ask to help you find the right contractor.

- 1) Is the contractor bonded, licensed and insured?
- 2) Does the company have a history of legal or financial problems? Is the contractor interested in selling you something you don't want or need? Is there pressure to sign? Does the contractor ask for a large up-front payment?
- 3) What is the contractor's experience, expertise and skill level?
- 4) Can you tour completed projects and ask for references?
- 5) Will the contractor listen to and understand your needs, present a formal design plan complete with the total price estimate, specified grade of materials, and estimated time from start to completion?
- 6) Does the contractor charge significantly less than others? Why? Poor grade of materials? Shoddy work? Underpaid and unskilled labor? Cost-cutting techniques? Non-insured? Not carrying workmen's comp?

You get the picture. Choose someone you are comfortable working with since the key to getting the home or remodel you are expecting is to spend time talking to and working with the contractor. Your needs will be met, you will have peace of mind, and you will be satisfied.

At **Rasko Construction**, we go to great lengths satisfy customers. We listen to our customer's needs, and in fact we ask specific questions about lifestyle, priorities, daily activities and room use in order to make recommendations and offer guidance in the design of the home or remodel.

We take great pride in our work. Our trusted employees are skilled craftsmen, known for their on-site courteous customer service. We build solid, quality homes and remodels, and our attention to detail from planning -- to material selection -- to site procedures -- to completion results in a solid, quality home.

Most of our business comes from repeat satisfied customers, and those they refer. These homeowners know we do a superb job and stand behind our work. We know quality doesn't just happen and we operate with a proven system, developed over the last 40 years, to assure quality in each and every stage of construction. We don't skimp on materials or take shortcuts and we leave nothing to chance. We use the system on each and every project and keep the lines of communication open to

You'll see the **Rasko Construction** difference and receive the best value for your money. You'll receive the finest in craftsmanship and top of the line finishes inside and out. You can save money on future energy bills with the most efficient materials and save yourself time and effort with the newest in low-maintenance exteriors. Your home will be built to last and will look good for years.

I will make the same commitment to you that I have made to customers since I started in the construction business in 1971. I guarantee to build your home or remodel to this highest standard. And I guarantee your satisfaction.

If you are seriously considering a building project, give us a call today. We can sit down and discuss your building needs. We want to hear your vision for your home. We want to understand your family's daily life and activities in the home and set the stage for the design of your new home or remodel. We'll offer suggestions and alternatives from our years of homebuilding experience. We can work with your budget and, as a full service provider; we can even help arrange financing. We'll answer your questions. You can meet our dedicated team. You can talk to our satisfied customers. You can get all of the information you need to make an informed decision.

Give us a call today. If we are your chosen contractor, we will take very good care of you!

Sincerely,

Frank D. Rasko
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